

Head of Nature Publishing Group, India

Nature Publishing Group (NPG), publisher of *Nature*, the international weekly journal of science, over 30 monthly *Nature*-branded titles and more than 40 academic journals, is seeking a publisher to lead its business development and publishing activities in India.

The position, based at NPG's Gurgaon office near Delhi, presents an exciting and challenging opportunity to develop new business for NPG in India, including growing new revenue streams for the *Nature India* website www.nature.com/natureindia, investigating and pursuing possible partnerships with scientific journals in India, growing reprint and medical communications business, developing business in the scientific communications domain, and investigating possible local acquisitions.

We are looking for individuals with several years experience in scientific, technical and medical (STM) publishing, preferably in both the commercial and editorial domains. Experience in generating online advertising and sponsorship revenue would be an advantage.

The successful candidate will manage several editorial and commercial staff in Gurgaon and will liaise closely with top management of NPG in the development of new initiatives. The salary and benefits will be competitive, reflecting the importance and responsibilities of this position.

The ideal candidate will have strong commercial drive while also having a sound understanding of the editorial standards of NPG, good project and general management skills, a good head for numbers and financial forecasting, and a thorough understanding of STM publishing in India.

Applicants should provide a short document (no more than 2,000 words) outlining the business opportunities they see for NPG in India and how they would develop them.

To apply: please send a CV, a document outlining opportunities for NPG in India, and a cover letter giving details of your current salary and availability and quoting reference number NPG/LON/930 to Denise Pitter, Personnel Assistant, at londonrecruitment@macmillan.co.uk.

Closing date: 1 August 2008

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